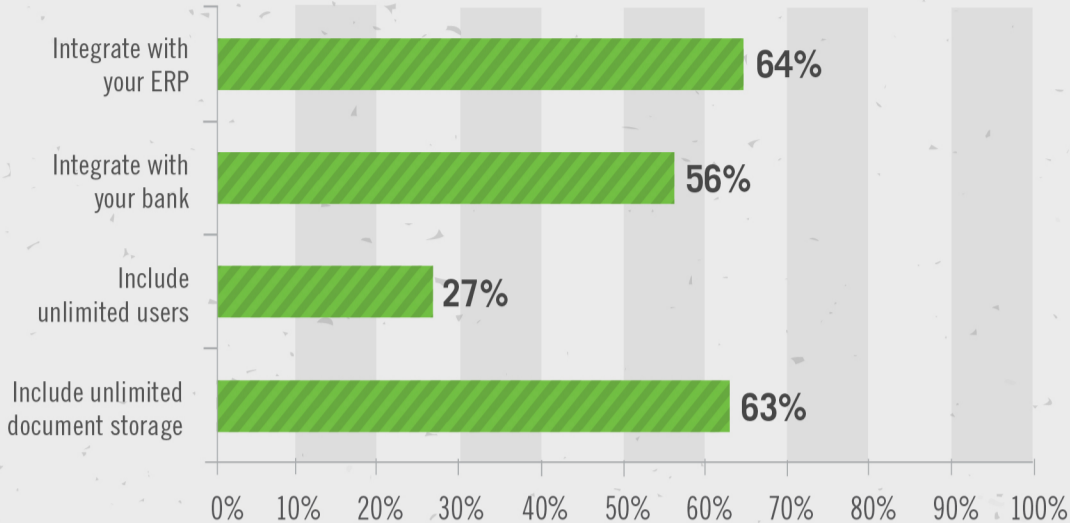


# Exploring The Invoice-to-Pay Process

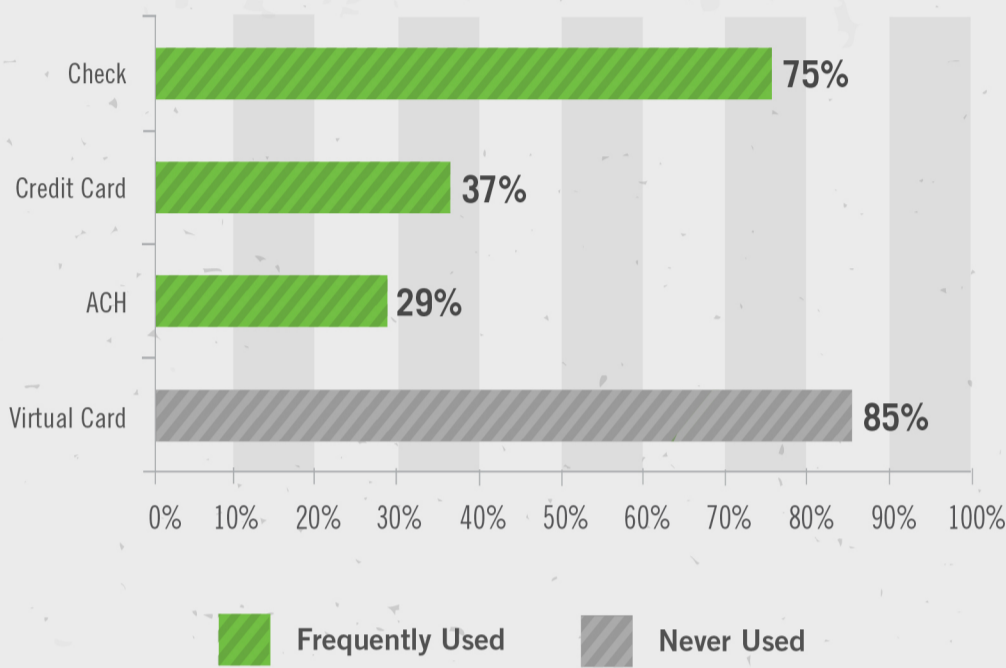
2016 MineralTree Payments Survey Results

For the second consecutive year, MineralTree conducted a survey of accounting and AP professionals to uncover attitudes and preferences around their use of technology. Despite wanting to “go paperless,” finance execs overwhelmingly use antiquated payment methods and believe their competitors will make the transition to paperless before them.

## Extremely Important Functionality

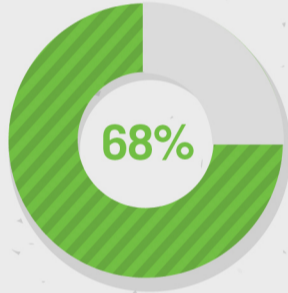


## Payment Methods



## Security Measures

### Extremely Important Features

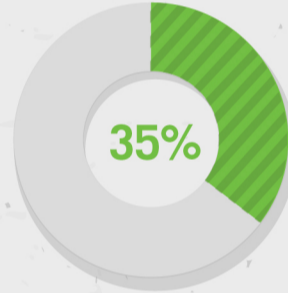


Segregation of duties, two-factor codes, etc.



Fraud protection

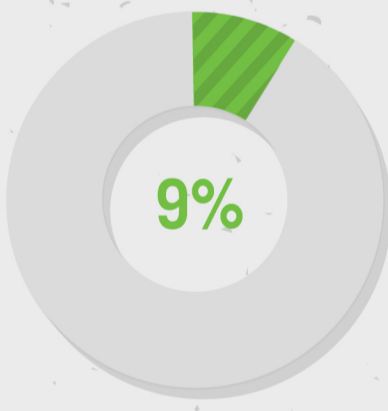
### Yet...



Would accept the use of settlement or intermediary account

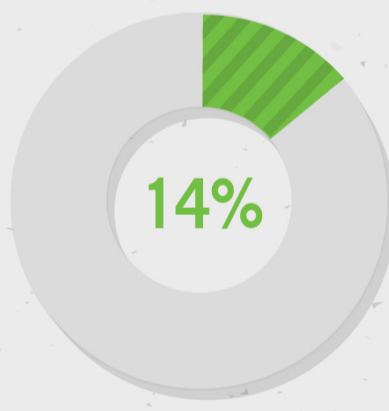
## Competitors Will Move Faster

### Perception



Thought their competitors had adopted AP and Payment Automation in 2016

### Reality



Adopted AP and Payment Automation in 2016

### 14%

Thought their competitors will adopt within 1 year

### 12%

Plan to adopt in one year

Stay ahead of your competition and move to paperless AP now. Read the full Annual Research Report [here](#).

